



# SERVICES TO THE FOOD INDUSTRY

## Client **Kraft Foods**

**Strategy** To improve profitability through an agile, system-wide approach in resource management and planning.

**Project Results**

- Reduced changeover downtime by 50%
- Achieved over \$2 million in annual cost savings
- Increased finished goods storage space by 20% and improved inventory tracking system
- Achieved 99% on-time shipping
- Implemented 20+ improvements throughout entire production facility

## Client **Hatfield Quality Meats**

**Strategy** To improve the current bacon production processes and establish a long-term strategy to achieve maximum throughput and acceptable quality at the lowest cost.

**Project Results**

- Reduced capacity constraints and identified the potential to attain nearly \$2 million in increased revenues
- Achieved \$200,000 in product yield increases
- Established a business plan model that is now used for other units
- Established a planning tool to determine operational space, equipment and manpower needs

## Client **Just Born**

**Strategy** To improve manufacturing system performance through root cause analysis and rectification of irregularities in scheduling and production execution.

**Project Results**

- Identified reasons for not achieving 100% schedule realization
- Established solutions and action plans to eliminate scheduling problems
- Created a documentation system (ISO format) for future production realization issues

## Client **Hershey's**

**Strategy** To improve efficiency through development and use of a production recording system.

**Project Results**

- Developed Microsoft Access-based tool for reporting production, downtime, waste and rework
- Expanded database capability by creating reporting function

